# Smart Grid and the North Carolina Business Community



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### **Manufacturing Climate Solutions**

15 Clean Tech studies by CGGC

**LED Lighting** 

**Efficient Windows** 

Residential Re-insulation

**Water Heaters** 

Hog Waste Treatment

Recycled Energy

**Electric Vehicle Batteries** 

**Hybrid Trucks** 

**Rail Cars** 

**Public Transit Buses** 

**Anti-Idling for Trucks** 

Wind Power

**Solar Power** 

Carbon Capture & Storage

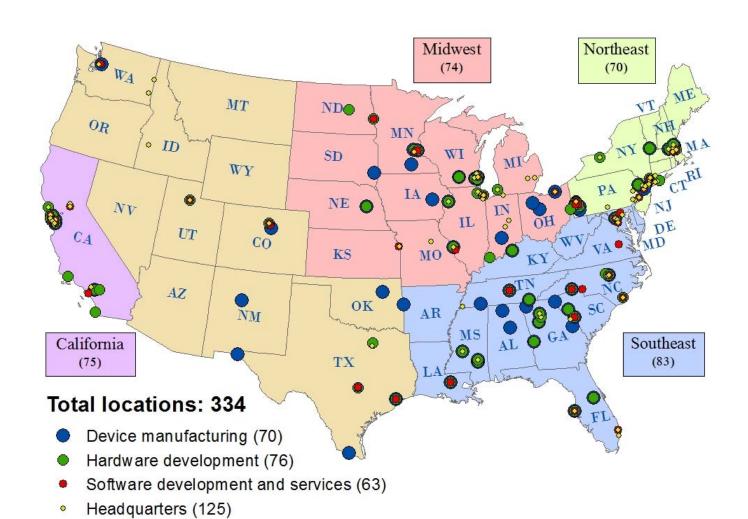
Smart Grid





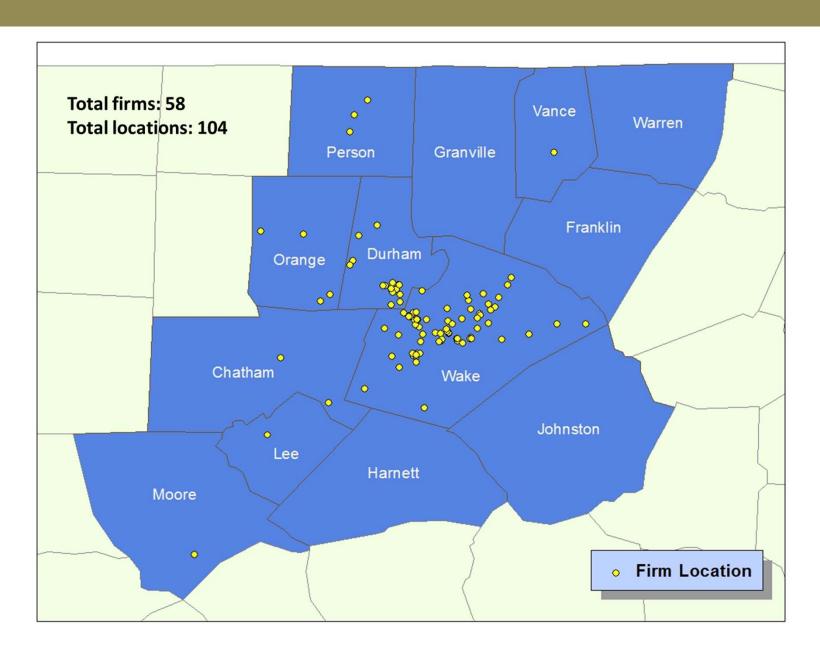


#### U.S. Smart Grid Vendor Firms



	U.S. headquarters		Device manufacturing		Hardware development		Software development and/or services	
Total locations	125		70		76		63	
	California	35	Southeast	26	Midwest	20	California	18
Тор	Northeast	33	Midwest	18	Southeast	20	Midwest	13
regions	Southeast	25	Northeast	12	California	17	Southeast	12
	Midwest	23	California	5	Northeast	14	Northeast	11
	California	35	California	5	California	17	California	18
	New York	10	Georgia	5	Wisconsin	6	North Carolina	4
Top states /	Massachusetts	8	Texas	5	Pennsylvania	5	Pennsylvania	4
	North Carolina	8						
	Pennsylvania	8						
	San Francisco, CA	6	Fremont, CA	2	San Jose, CA	3	Palo Alto, CA	3
	Redwood City, CA	5			Milwaukee, WI	3	San Francisco, CA	2
Top cities	Raleigh, NC	5			Petaluma, CA	2	San Mateo, CA	2
					San Francisco, CA	2	Raleigh, NC	2
					Germantown, MD	2	Austin, TX	2

# **A Natural Cluster**





## Triangle's smart grid assets

#### R&D



#### EE & RE

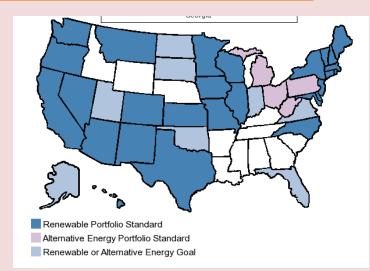




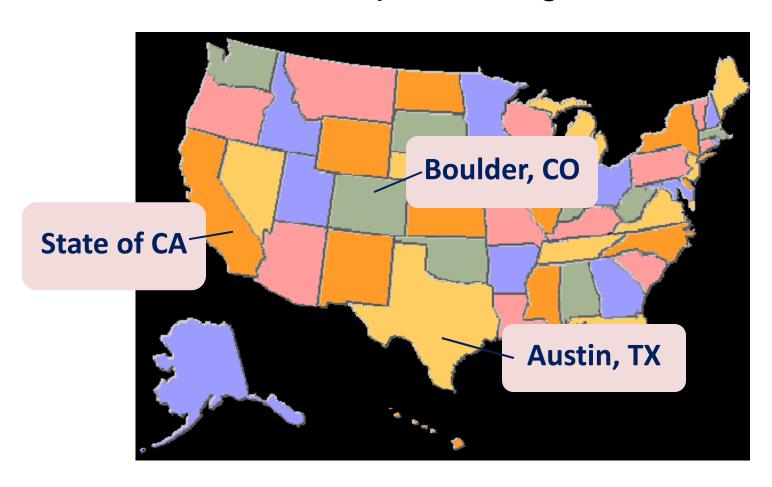
#### Ft. Bragg microgrid



#### Renewable p. standards



## Who leads in implementing Smart Grid?



## How can we build on our strengths?



- Use our charisma
- Work with utilities, governments
- Set ambitious environmental goals
- Emphasize workforce development

## Thank you for your attention!

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